



Supply Ontario - Overview

Presentation to OASIS, OBRC

November 20, 2025

Fatema Valji

Director, Business Support Branch

Cole Boone-Watt

Manager, Partnerships

Jalal Quraishy

Stakeholder Management Lead

Agenda

01 | Supply Ontario
Overview

02 | Vendor of Record
Program &
Strategic Inventory

03 | Directives and
Policies

04 | Reporting
Requirements

05 | Resources
available to you

06 | Questions/
Discussion

Public Sector Procurement

Ministry of Public and Business Service Delivery and Procurement (MPBSDP)

Provides Agency oversight and direction
Sets procurement directives, policies and accountability frameworks for the Ontario Public Sector and the Broader Public Sector.

Supply Ontario (Centralized Procurement Agency)

Central procurement organization responsible for delivering value through strategic sourcing, vendor management and common goods/services procurement.



About Supply Ontario Agency

Vision:

A world-class capability that harnesses Ontario's buying power to enable economic development, province wide resilience, a value for Ontarians.

Mission:

Centralizing the public sector supply chain by embracing innovation and leveraging diverse partnerships and relationships with suppliers.

5

Mandated Objectives



Centralization



Economic Development



Resiliency



Innovation



Sustainability



Purchases are made by **over**

6000

public sector entities



Supply Ontario holds **87 VOR** arrangements across **7** categories

Annual Government procurement spend is approximately



\$30B

Benefits of Supply Ontario VOR Program

One-Stop Shop for purchases

Exclusive Public Sector Savings with deep discounts across trusted established brands

Streamlined Access & Onboarding — fast, simple, and user-friendly

Compliance Made Easy: purchases meet all Directive and Trade agreement requirements

Personalized Onboarding Support: expert guidance every step of the way

Professional Services & Technical Expertise: ESG-aligned practices included

Data-Driven Insights: full reporting, performance metrics, and risk mitigation support



Supply Ontario's VOR Program – 87 Active VOR/VLAs

IT & Telecom

- Adobe Volume License
- Adobe Reseller
- [AI Scribe \(new\)](#)
- Citrix Volume License
- Citrix Reseller
- Data Integration, Visualization and Analysis (DIVA)
- [End-user Computing Devices & Services \(new\)](#)
- Enterprise Project and Portfolio Management Software as a Service Solution
- IBM/Merative Curam Enterprise Case Management Volume License
- IBM Volume License
- IT and Business Research Subscription Services
- IT Security Products and Services
- Ontario Tenders Portal
- [Learner Onboarding Solution \(new\)](#)
- Microsoft Master Business Agreement
- Microsoft Enterprise Agreements
- Microsoft Enterprise Purchase Agreement
- Microsoft Enrollment Agreement (Office 365)
- Microsoft Enrollment Agreement (Server and Data Centre Software)
- Microsoft Enrollment Agreement (Unified Support)
- Microsoft Select Plus Reseller
- Open Text Volume License
- Oracle Volume License
- Mobile Devices and Services
- Workplace Print and Services (WPS)
- Cloud (IaaS/PaaS)

Travel, Fleet and Logistics

- Aviation Fuels
- Fleet Management Service
- Accommodation Directory and Car Rentals
- Air Canada Agreement
- Porter Airlines Agreement
- Via Rail Travel Agreement
- West Jet Agreement
- Travel Management Company
- Snowmobiles and ATV's
- Vehicle Acquisitions and Up-fitting
- Vehicle Equipment and Remarketing Services

Facilities - MRO Products

- Bulk Fuels
- Bulk Propane
- Cleaning Supplies & Sanitary Papers
- Laboratory Gases
- Laboratory Supplies and Consumables
- Office Products, Print and Copy Paper, and Laser Toners
- Consolidated Groceries
- Fresh Bread & Bun Products
- Dairy Products
- Vape Detection and Security Products

Facilities - MRO Services

- Next Day Delivery (Courier)
- Hazardous Waste Collection and Disposal Services
- Supply and Delivery of Office, Institutional and Other Furniture
- Security Guard Services
- Secure Document Destruction and Media Shredding Services
- Security Contract Screening
- Electrical and Electronic Equipment (EEE) Waste

Human Capital

- Employee and Family Assistance Program Services
- Inclusive Counselling Services
- Employee Relocation Services
- French Language Proficiency Evaluation & Training Services
- Leadership Talent Services
- Learning, Training, Research and Evaluation Services
- Talent Acquisitions and Job Classification Services
- Workplace Investigation, Mediation, Restoration and Training Services
- Specialized Assessments for Disability Management Services
- French Translation Services
- Insurance Broker Services (Non-OPS)
- Emergency Preparedness Program

Advertising & Communication Services

- Advertising & Marketing Communications Services
- Branded Digital Content Services
- Commissioned Research Services
- Digital and Social Media Planning and Buying
- Direct to Production Services
- Equipment and Technical Services for Event Staging
- Graphic Design & Creative Services
- Indigenous & Multicultural Marketing Communication Services
- Media Planning and Buying Services
- Performance Marketing Services
- Public Relations & Communications Services
- Regulatory, Statutory, Tender and Recruitment Advertising

Professional Services and Contingent Labour

- Experience, Design and Related Digital Services
- I&IT Solutions Consulting Services
- Internal Audit Services
- Managed Service Provider (MSP) IT Resources
- Management Consulting Services
- Physical Security Threat Risk Assessments, Physical Security Plans and Physical Security Training
- Temporary Help Services

Upcoming VORs and how we are engaging

Upcoming VORS



IT & Telecom

- NEW** Digital Procurement Solution
- NEW** Learning Management System



Travel, Fleet & Logistics

- Fleet Management Services
- NEW** Supply & Delivery of Boats, Motors & Trailers
- NEW** Vehicle Graphics



Facilities – MRO Products

- NEW** Safety Vests VOR
- NEW** First Aid Kits VOR
- NEW** Signage Services



Facilities – MRO Services

- NEW** Modular Unit Services
- NEW** Renovation General Contractor Services VOR



Professional Services & Contingent Labour

- NEW** Managed Service for Contingent Labour
- NEW** Mental Health and Addictions Provincial Data Set Services



Human Capital

- NEW** Employee Family Assistance Program
- REFRESH** Talent Acquisition Job Classification Services
- REFRESH** Employee Relocation Services
- REFRESH** Leadership Talent Services



Advertising & Communication Services

- REFRESH** Indigenous and Multicultural Communication Services
- REFRESH** Media Planning and Buying Services
- REFRESH** Direct to Production Services

Engagement through



Sector specific Procurement
Communities of Practice



Surveys



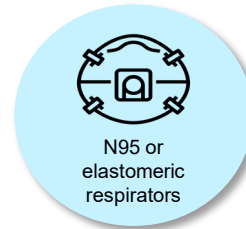
Working Groups

Interested in joining our COP? Email us: COPSupplyChain@supplyontario.ca

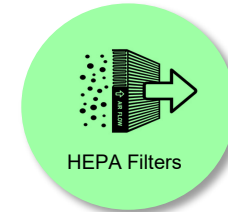
Ontario's Strategic Inventory

Ontario is a leader in emergency preparedness and strategic inventory solutioning where domestic resiliency is a key outcome. While other jurisdictions have returned to pre-pandemic practices, Ontario has moved forward to stabilize supply chains through domestic contracts and continue to deliver on the "Never Again" mandate by ensuring a robust provincial strategic inventory program is in place to ensure we are ready to protect front line workers.

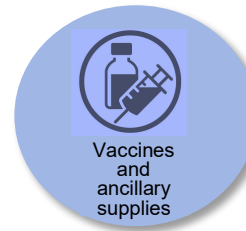
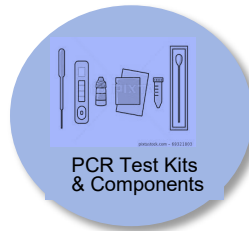
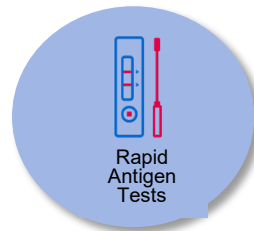
PPE



CSE/ Ventilation



Testing/Vaccines (planned by MOH)



*MOH decision made that inventory will not be replaced when fully distributed

- Supply Ontario delivers the strategic inventory with a robust provincial warehousing, logistics and distribution program that delivers on centralization, savings, efficiencies and waste reduction. The inventory can be accessed by all public sector entities via the PPE Supply Portal.

Broader Public Sector Procurement Directives

- Principles based
- Trade Agreement Requirements built in
- Broader Public Sector Procurement Directive Implementation Guidebook



Building Ontario Businesses Initiative (BOBI)

- Promotes procuring from Ontario-based businesses under certain trade thresholds
- Reduces barriers and levels the playing field for Ontario businesses
- Promotes supply chain resilience
- Stimulates economic growth and innovation



Procurement Restriction Policy

- Is the Government's response to the US tariffs
- Limits U.S. firms' participation in public sector procurement.
- Encourages use of domestic capabilities, supporting economic independence and local business development.

Reporting Obligations



- Supply Ontario is required to collect and report annually on public sector procurements as part of the Ontario Public Service (OPS) Procurement Directive and trade agreements obligations
- Ministries, provincial agencies, crown corporations, Broader Public Sector (BPS), and municipalities are subject to these obligations

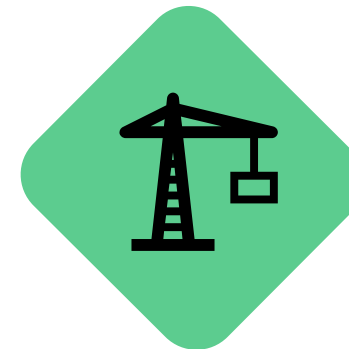


Procurement Activity Report (PAR)

Procurement contracts signed within the required reporting period that fall within thresholds.

Includes BOBI

Note: in the absence of a signed form of agreement/statement of work a purchase order (PO) should be reported.



Building Ontario Businesses Initiative (BOBI)

As part of procurements where BOBI strategies of above the Canada Free your PAR reporting, Trade Agreement (CFTA) specified thresholds were used to give preference to an Ontario vendor are to be collected.

Note: Provide the contract information as required for new contracts even when there is no spend or the contract has not started yet

Key Resources

1. **BPS Procurement Directive Guidance:** [Broader Public Sector Procurement Directive Implementation Guidebook](#)
2. **Register as a Buyer:** [Buy for the government \(become a new registered buyer\) - Supply Ontario](#)
3. **VOR Program, Three-Year Outlook:** [Supply Ontario's Enterprise-wide Vendor of Record Program – Three Year Outlook - Supply Ontario](#)
4. **BOBI and PRP Training (Groups of 10 or more):** - [Training - Supply Ontario](#)
5. **BOBI Guide:** [Building Ontario Businesses Initiative - Supply Ontario](#)
6. **PRP Guide:** [UPDATED: Response to U.S. Government Tariffs - Supply Ontario](#)
7. **Supply Ontario Website:** [Home - Supply Ontario](#)

General Inquiries: DoingBusiness@supplyontario.ca

Questions/Discussion



Appendix



How to access the Supply Ontario VOR arrangements

- **Where:** Supply Ontario non-OPS VOR Portal:
www.supplyontario.ca/vendors-of-record-arrangements/
- **What's Available:** User Guide, Price Lists, Templates
- **How to Access:**
 1. Register as a Buyer on the [Vendor of Record Client Portal](#)
 2. Search for **VOR Arrangements**
 3. Look up the Arrangement you require



Reporting – Overview: PAR Reporting requirements

New thresholds for this reporting cycle (FY 2024-25) for PAR:

Description	Ministries	Provincial agencies, boards, commissions, crown corporations	Agency of Commercial/Industrial Nature	BPS Entities
*Goods procurements (threshold for reporting)	\$33,400 or greater	\$33,400 or greater	\$668,800 or greater	\$133,800 or greater
*Services procurements (threshold for reporting)	\$133,800 or greater	\$133,800 or greater	\$668,800 or greater	\$133,800 or greater
*Construction procurements (threshold for reporting)	\$133,800 or greater	\$133,800 or greater	\$6,685,000 or greater	\$334,400 or greater

- Trade agreement thresholds apply to a single procurement where the total procurement contract value *meets or exceeds* the threshold. All thresholds are tax exclusive.
- Provide the estimated contract value including extensions. If the estimated contract value is not available, please report on the actual spend incurred during the reporting period.
- As part of your PAR reporting, procurements where BOBI strategies of above the Canada Free Trade Agreement (CFTA) specified thresholds were used to give preference to an Ontario vendor are to be collected.
- All organization types are required to complete PAR reporting, even if there are no contracts to report. You must still provide a NIL report.

Ontario Strategic Inventory – Portal Access and ordering



The PPE Supply Portal is the Supply Ontario online ordering platform. **By ordering from the Provincial strategic inventory, you help us ensure PPE is always available and rotated, so that we are prepared for any future events. All PPE (including transportation) is provided at no cost.**



Access to the portal is by invitation only. For account set up email sco.supplies@supplyontario.ca. Once onboarded, you will receive an email communication confirming access (please do not attempt accessing the portal prior to receiving the email).



Ordering is simple and easy (PPE and CSE products are available based on Ministry guidance and can differ from sector to sector). There is a “re-order” function that will make future orders just a few simple clicks.



Orders are reviewed daily, approved and then sent to our warehouse for shipment. You will get notification when your order has been shipped.



The screenshot shows the PPE Supply Portal interface. At the top, there's a navigation bar with 'Supply Ontario' logo, 'Skip Navigation', 'Français', 'Hi Andy', 'Log Out', and 'Cart'. Below that is the 'PPE Supply Portal' header with a search bar. A left sidebar lists product categories: Boots, Disinfectant, Eye Protection, Face Shields, Gloves, Gowns, Hand Sanitizer, Masks, ICU Equipment, ICU Equipment Accessory, ICU Supplies, Oxygen Regulators, PICU Equipment, PICU Equipment Accessory, and PICU Supplies. The main content area is titled 'Order Personal Protective Equipment online' and includes a sub-header 'Personal Protective Equipment (PPE)'. It displays five product cards, each with an image, a price of \$0.00, and a description: 1. R-7420S - ADULT TAVISH AEROSOL FILTER MASK, NEBULIZER KIT WITH FILTERS, 7FT SAFLO TUBE AND VIXONE NEBULIZER; 2. 3M Aura 1870+ Health Care Particulate Respirator and Surgical Mask N95 NIOSH - Box of 440 Respirators; 3. Surgical Mask - Adult - Level 2; 4. Isolation Gown - Disposable - Level 2 - ONESIZE; 5. Nitrile Gloves - 9" - L - <4mil.

The above is an example of what you will see on the portal.